



Ideal-ist

Communicate and Interact!
Whyse

Joining FP7 - but not like the others

by Bent Egebart, Whyse

Danish IDEALIST partner

Communicate and Interact!
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Minsk, February 2008

- What you are going to hear in the next half hours is not for you - **only!**
- Exactly the same is being told to Danish companies and institutes!
- This message is turning the way of your behavior and thinking up-side down
- OK, let's start



Let quickly look at the normal way of joining fp7

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The normal way

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Find a Call

FP7 Calls: [Search](#) [Open](#) [Closed](#)

Recently Published Calls

- **Ideas:** 2007-11-30: - [ERC-2008-AdG_20080228](#), [ERC-2008-AdG_20080318](#), [ERC-2008-AdG_20080422](#) and [ERC-2008-Support](#)
- **Euratom:** 2007-11-30: - [FP7-Fission-2008](#)
- **Capacities:** 2007-11-30: - [FP7-INFRASTRUCTURES-2008-1](#), [FP7-REGIONS-2008-1](#), [FP7-REGIONS-2008-2](#), [FP7-SCIENCE-IN-SOCIETY-2008-1](#), [FP7-SME-2008-1](#), [FP7-REGPOT-2008-1](#) and [FP7-REGPOT-2008-2](#)
- **Cooperation:** 2007-11-30: - [FP7-AAT-2008-RTD-1](#), [FP7-ENERGY-2008-1](#), [FP7-ENERGY-2008-FET](#), [FP7-ENERGY-2008-RUSSIA](#), [FP7-ENERGY-NMP-2008-1](#), [FP7-ENV-2008-1](#), [FP7-ERANET-2008-RTD](#), [FP7-KBBE-2008-1](#), [FP7-NMP-2008-CSA-2](#), [FP7-NMP-2008-EU-India-2](#), [FP7-NMP-2008-LARGE-2](#), [FP7-NMP-2008-SMALL-2](#), [FP7-NMP-2008-SME-2](#), [FP7-SST-2008-RTD-1](#), [FP7-SST-2008-TREN-1](#), [FP7-TPT-2008-RTD-1](#) and [FP7-ENV-NMP-2008-2](#)
- **People:** 2007-11-30: - [FP7-PEOPLE-ERG-2008](#), [FP7-PEOPLE-IAPP-2008](#), [FP7-PEOPLE-IRG-2008](#), [FP7-PEOPLE-IRSES-2008](#) and [FP7-PEOPLE-NIGHT-2008](#)
- **People:** 2007-11-16: - [FP7-PEOPLE-2007-2-3-COFUND](#)
- **Cooperation:** 2007-11-15: - [FP7-GALILEO-2007-GSA-1](#)
- **Capacities :** 2007-10-19: - [FP7-COH-2007-2.2-OMC-NET](#)
- **Capacities :** 2007-10-02: - [FP7-INCO-2007-3](#)
- **Cooperation:** 2006-12-22: - [FP7-ICT-2007-C](#)

Call title: [Information and Communication Technologies](#)

- Call identifier: FP7-ICT-2007-2
- Date of publication: 12 June 2007
- Closure date: 9 October 2007, at 17:00, Brussels local time¹
- Indicative budget: 477 M€
- Topics called:

Challenge	Objectives	Funding schemes ²
3.1: Pervasive and Trusted	ICT-2007.1.6 New paradigms	CP, NoE, CSA

Work Programme 2007-08

Agreed by Programme Committee

Objective IC.1-2007.1.1 (IC.1-2007.1.2) [Cognitive Systems, Interaction, Robotics](#)

Target outcome:

a) Artificial systems that fulfil one or both of the following requirements:

- they can achieve general goals in a largely unsupervised way, and persevere under adverse or uncertain conditions adapt, within reasonable constraints, to changing service and performance requirements, without the need for external re-programming, re-configuring, or re-adjusting.
- they communicate and co-operate with people or each other, based on a well-grounded understanding of the objects, events and processes in their environment, and

Funding schemes

a): CP; b): NoE; c) CSA (CA only)

Indicative budget distribution¹²

ICT Call 1 - 96 M€:

- CP 87M€ of which a minimum of 46 M€ to IP and a minimum of 15 M€ to STREP;
- NoE 8 M€;
- CSA 1M€

ICT Call 3 - 97 M€:

Strep?

The Normal Way, continued

1. You found a Call
2. Some objectives was **interesting** in the Call
3. Now you have to find the **partners**
4. Begin writing the **proposal**
5. Get the **economy** right
6. Partners have to give some **contribution**
7. Some partners can help **more**
8. At the end you can **submit** the proposal

EU elearning Gameplan

Key Work

Nuværende tilstand
Team/Ressourcer

Faser og aktioner

- 7M - spjst's
- jendrik
- Mikael
- Vibeke
- Ingrid
- Sofie
- Rasmus
- REFLEKT

BE - Runden (EU)
- IT video
- Kvalitet
- Runden (EU)
- Viden EU
- E-learning
- IT (i program)
- Solving strategy
- Kvalitet
- Runden (EU)
- Viden EU
- E-learning
- IT (i program)
- Solving strategy
- Kvalitet
- Runden (EU)
- Viden EU
- E-learning
- IT (i program)
- Solving strategy
- Kvalitet



Kritiske succesfaktorer

Udfordringer

Ønsket tilstand





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There is another way

for

Newcomers

and/or

SMEs

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Now you have to listen carefully

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You are a SME or a newcomer and...

You want to further develop you “product”

You want to extent your network

You have a clear goal for your future

You have a strong technology platform

The expertise must continuously be developed

You need to develop international corporation

You do not desperately need additional money

You can survive the next 3 years

Your response: well, well o o ok, OK

- That's was quite a lot, I'm sure to be right on several item, but some are a bit blurred or unclear to me
- Like this one:

We Need to have a strong technology platform?

I'm not sure



what is it really?

Discuss all this matters with...

- NCP (National Contact Point)
- Experts and consultant
- Personally known experts and friends

Watch out for old boys network syndrome:

“you smile to me - I smile to you”

- In short: find some to discuss it with - who tells you the truth

If you agrees* to all statements

The right solution for you is either

an EU **project**

or

an EU **participation**

* more or less

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Project versus Participation?



If your goal ..

- only can be reached by setting up a project
(-> project)

e.g. new operation system

- can be reached in many projects
(-> participation)

e.g. secure communication over the internet

Running you own Project



Back to our friend

"The normal way!"

Sorry it took so long

📱 **Joining FP7 - but not like the others**

Participation



Your organization

The other way

The other way is..

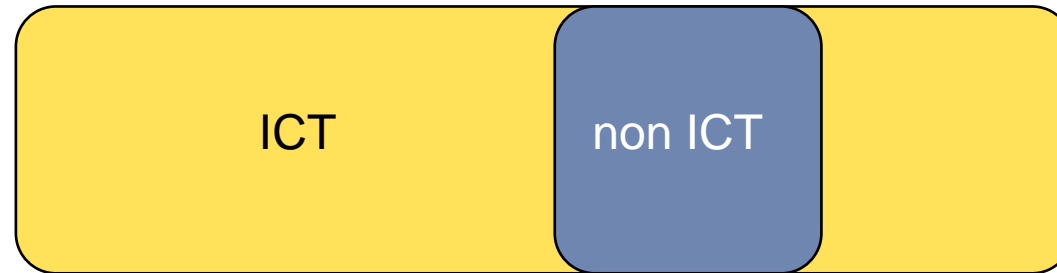
- **Find** a project looking for your *expertise*
- Even if you are an ICT expert don't only look for ICT projects
- Look as well into the other themes

ICT knowledge is **NEEDED** in all R&D projects!

The need for ICT solutions

Thematic areas:

ICT



Life,
Food,
Nano,
Bio,
Energy,
etc.



Ideal-ist can help you

We have project profiles, where the needed expertise explicit are are formulated

S ID	Proposal Name	Call	Challenge	Objective	Date	Country
S-SI-2350	European News Watch (EU-NeWa)	ICT Call 3 (FP7-ICT-2007-3)	4 Digital Libraries and Content	4.4 Intelligent Content and Semantics	2008-02-20 13:49	Slovenia
S-IL-2283	Intelligent Semantics Based Content Management of Standards (SEMISTA)	ICT Call 3 (FP7-ICT-2007-3)	4 Digital Libraries and Content	4.4 Intelligent Content and Semantics	2008-02-20 07:43	Israel
S-ES-2280	Robotic system for an autonomous interactive bellboy robot	ICT Call 3 (FP7-ICT-2007-3)	2 Cognitive Systems, Interaction, Robotics	2.2 Cognitive Systems, Interaction, Robotics	2008-02-19 13:33	Spain
S-RO-2191	Regenerative Informatical System using Human Immune Mechanism (RISuHIM)	FET Open (FP7-2007-ICT-C)	8 Future and emerging technologies	FET Open	2008-02-15 15:09	Romania
S-IN-2249	Artificial Intelligence to put a DL-KM wrapper on the existing internet	ICT Call 3 (FP7-ICT-2007-3)	4 Digital Libraries and Content	4.3 Digital libraries and technology-enhanced learning	2008-02-15 10:23	India
S-ES-2301	Intelligent Manager for Incoherent documentation "DOMAIN2"	ICT Call 3 (FP7-ICT-2007-3)	4 Digital Libraries and Content	4.4 Intelligent Content and Semantics	2008-02-14 09:11	Spain

This is our trick!

PARTNER PROFILE SOUGHT

Required skills and Expertise:

Advanced skills in Computational Linguistics
Experience in Text Mining
Advanced skills in Information Retrieval
Web design expertise
Web development expertise
Networking experts (scalability, persistence, load balancing, etc.)

Description of work to be carried out by the partner(s) sought:

Main areas/tasks where partners can contribute to the project:

- Advanced sentiment analysis techniques development
- Development of customized dictionaries and specific topic based taxonomie
- Translation of dictionaries to all EU languages
- Retrieval of targeted text from news feeds and blog content
- Development of data exchange formats
- Design of advanced web based graphical user interface
- Development of web application functionality

Type of partner(s) sought:

Universities
Research Institutions
Industrial Partners

Each proposal must tell about missing expertise!

Can you help - Do you

Required expertise (Now!)

PARTNER PROFILE SOUGHT

Required skills and Expertise:

Robotics for healthcare applications

Robotic systems development and implementation

Description of work to be carried out by the partner(s) sought:

System requirement analysis and concept

Software and hardware design

Establishment of intelligent knowledge data-base and software development

Robot and Patient equipment development

Integration and Validation

Reply to PS

get in touch
directly

Did I talk about the goal of the projects?

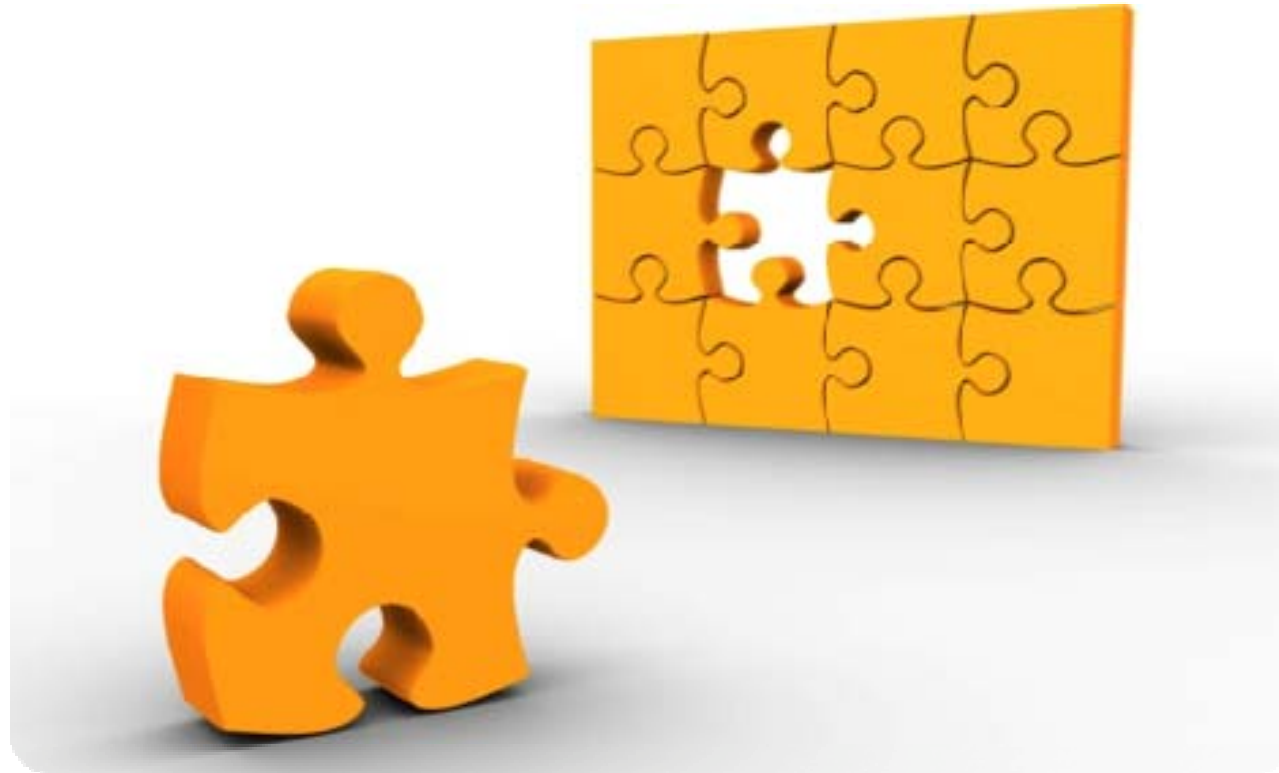
No!

I was only focused on finding someone
searching for your skills!

Whether the project was going to help a digital museum or a hospital or some facilities for aging persons, does not have priority.

Priority is given to the point that **your skills are needed**
and
will be used and partly funded.

Find a project to participate in



Get in touch: www.ideal-ist.net



www.Ideal-ist.net*

Thank you
for your attention!

(*) The Ideal-ist project is part-funded by the European Commission under its IST Priority.

Any opinions expressed in this document are those of the author/organisation and do not necessarily reflect the views of the European Community.

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